



IMPROVING PERFORMANCE AT THE NEXUS OF THE COMMERCIAL AND SOCIAL SECTORS

ABSTRACT

**HIGH VALUE-ADD BEST PRACTICES FOR PROVIDING STUDENT LOANS FOR
PRIMARY EDUCATION**
(JULY 2012)

Providing social policy lending services to the poor and other beneficiaries is key to helping eradicate poverty and improving access to education worldwide. Funders of MFI programs providing loans for primary school education in developing economies today focus increasingly on raising the performance bar and relying less and less on the endowment model. They recognize that the MFI business model for most communities in these countries is such that only limited, low-interest small loans can be given to borrowers. By adopting new and improved strategies of support to those microloan programs providing student loans for primary education, these funders tremendously help the rural poor invest in their children's education and future.

